

Question	Solution
Fault Management: Customer wants to be notified of network outages and device failures on his network.	Orion NPM
Bandwidth Utilization: Customer wants to determine and monitor the amount of bandwidth on his network.	Orion NPM
Manage Cisco Routers: Customer wants a utility that allows him to download, modify and upload Configuration Files to his Cisco Routers.	Engineers Toolset
Discovery: Customer wants to inventory and create a report of the devices on his network.	Engineers Toolset
CPU and Memory Load: Customer wants to monitor the CPU Load and the Memory utilization on his Cisco routers, switches and servers.	Orion NPM
Reports: Customer wants a system that will automatically create and distribute network availability and/or SLA reports.	Orion NPM
Security: Customer is looking for tools to assist in determining the security of his Cisco Routers.	Engineers Toolset
Monitor Disk Space: Customer wants an application that will monitor his servers and alert on low disk space.	Orion NPM
IP Address Management: Customer is looking for an application that will monitor and manage the use of IP Addresses.	Engineers Toolset

Your Source for Network Management Software



SolarWinds Reseller Quick Reference Guide

SolarWinds.Net
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 Tulsa, OK, 74133

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Orion Network Performance Monitor



THE ORION NETWORK PERFORMANCE MONITOR (NPM) Software Application is a comprehensive bandwidth performance and fault management application that allows you to view real-time statistics of your network directly from your web browser. This powerful application can monitor and collect data from your routers, switches, servers, and any other SNMP enabled device on your network.

FEATURES AT A GLANCE:

- Ø **Scalable** to Any Size Network
- Ø **Customizable** Web Views
- Ø Interactive Fault Management **Maps**
- Ø Network **Discovery** Wizard
- Ø **Disk Space** Monitoring
- Ø **CPU Load** Monitoring of Cisco Routers
- Ø **Real Time** Gauges and Pie Charts
- Ø **95th Percentile** Calculation
- Ø Custom **Reporting**
- Ø **Alerting** and Paging

SELLING POINTS:

- Ø **Easy to use:** Installs in about 1 hour
- Ø **Low Impact:** Does not require any remote agents
- Ø **Value:** Cost less than hardware being monitored
- Ø **ROI:** Quick Return on Investment
- Ø **Scalable:** Affordable and Effective for small, medium and large network installations.

FREE 30-DAY TRIAL AT:
<http://SolarWinds.Net/Download-Tools.htm>

Part #	Description	List Price Lic. / Maint.	YOUR COST LIC. / MAINT.
3931	Orion SL-100	\$1975 / \$395	\$1679 / \$336
3932	Orion SL-250	\$3975 / \$695	\$3379 / \$591
3933	Orion SL-500	\$5975 / \$995	\$5079 / \$846
3934	Orion SL-2000	\$8975 / \$1095	\$7629 / \$931
3935	Orion SLX	\$12975 / \$1495	\$11030 / \$1271

(Software Maintenance is recommended for all Items)

For More Information call SolarWinds: 918-307-8100

SolarWinds Toolsets



SOLARWINDS TOOLSETS are a set of networking management tools broken down into nine categories ranging from Cisco network tools to Security tools, from Bandwidth and Network Performance Monitoring to Discovery and Fault Management. SolarWinds Networking Toolsets are available in 4 packages with the Engineers Edition Toolset being the largest, most complete toolset product.

For a complete list of All Tools go to:

<http://SolarWinds.Net/Tools/Matrix.htm>

FEATURES AT A GLANCE:

- Ø **Bandwidth** Management
- Ø **Performance** Management
- Ø Fault Management and **Alerting**
- Ø Real-Time **Graphing**
- Ø Network **Discovery** and Switch Port Mapping
- Ø Router **Security** Analysis
- Ø Configuration Management for **Cisco Routers**
- Ø **IP Address** Management

SELLING POINTS:

- Ø Installs on any **Windows** desktop or laptop
- Ø Very **Easy** to use, installs in minutes
- Ø **Over 45 programs**, utilities and tools for one price
- Ø Tools are **integrated** and work together
- Ø **Scalable:** Discover devices on any size network

FREE 30-DAY TRIAL AT:

<http://SolarWinds.Net/Download-Tools.htm>

Part #	Description	List Price Lic. / Maint.	YOUR COST Lic. / Maint.
4700	Engineers Edition	\$995 / \$395	\$846 / \$336
4500	Pro. Plus Edition	\$695 / \$295	\$591 / \$251
4200	Professional Edition	\$445 / \$195	\$378 / \$166
4100	Standard Edition	\$145 / n/a	\$123 / n/a

(Software Maintenance is recommended)

For More Information call SolarWinds: 918-307-8100

SolarWinds General Overview

SOLARWINDS.NET, INC. was founded in 1995 with headquarters in Tulsa, Oklahoma. Over 25% of SolarWinds sales is to the international market. SolarWinds' comprehensive products and services, which are distributed worldwide to a customer base of over 30,000 customers from over 120 countries, continues to set benchmarks for quality and performance, and have positioned the company as the leader in Network Management and Discovery technology. SolarWinds' customer base now includes over 45% of the Fortune 500.

How To Place an Order

1. **VERIFY PRICING AND PART NUMBERS**
<http://support.solarwinds.net/distributor>
(use ID and Password listed below)
2. **FAX PURCHASE ORDER TO SOLARWINDS**
Fax Number: **918-307-8080** Order will be processed within 24 hours.
3. **SOLARWINDS SHIPS PRODUCT**
You will receive confirmation of the order and will be able to track the delivery of the product online from the SolarWinds Reseller Area:
<http://support.solarwinds.net/distributor>

Software Maintenance

With the annual software maintenance the customer will receive technical support, access to the SolarWinds Software Tool Library, access to the Beta Tool Library, MIB Updates and most importantly, a **FREE UPGRADE** to the next release of the Software.

Reseller Area: Online Information

<http://Support.SolarWinds.Net/Distributor>

Reseller ID:

Password: